



सत्यमेव जयते

Ministry of Finance
Government of India

AIMA
ALL INDIA MANAGEMENT ASSOCIATION

THE WORLD BANK
IBRD • IDA | WORLD BANK GROUP

Global Procurement Summit 2025

Maximising value addition by procurement through Sustainability & Simplification



10th -11th February 2025 | Le Meridien, New Delhi, India

Silver Partners



International Partner



Knowledge Partner



PSU Partners



Associate Partners



Technical Partner



◆◆ Background

In the realm of procurement, streamlining processes greatly enhances bidder participation and accelerates decision-making, ultimately achieving value for money while promoting sustainability. Sustainable procurement is essential for integrating economic, social, and environmental considerations into the process. Clear and efficient procurement regulations enable businesses to implement sustainable sourcing strategies, such as selecting suppliers committed to eco-friendly practices and strong environmental performance. Simplified compliance requirements reduce administrative burdens, allowing procurement professionals to focus on integrating sustainability criteria into supplier evaluations and decisions. Moreover, transparent and straightforward procurement processes foster fair competition, encouraging suppliers to adopt and showcase sustainable practices to gain a competitive advantage. This approach not only promotes responsible sourcing but also aligns with broader sustainability goals, ensuring that procured products and services meet environmental and social standards. In summary, simplifying the procurement process

empowers businesses to embed sustainability more effectively in their supply chains, driving positive environmental outcomes while maintaining operational efficiency.

With above background and remarkable achievement of Global Procurement Summit over a decade now, **AIMA with support of Ministry of Finance, Government of India and the World Bank announces Global Procurement Summit 2025** scheduled on **10th and 11th February, 2025 at New Delhi, India**, where in experts in the area of procurement from and around the world would collaboratively explore and enhance the thematic sessions through insightful deliberations and shared perspectives.

The summit is expected to be attended by over 300 delegates from government departments, public sector undertakings (PSUs), contractors, suppliers, consultants and other stakeholders from India and abroad. The deliberations will be done by the experts in the area of procurement from international organisations covering countries like USA, European Union, UK and South Asian countries etc.

◆◆ Who should attend

Government, PSU's and Private Sector employees working on Procurement, Finance, Contract Management and PP field, Members of board, Senior/Global Vice Presidents, Directors, Heads of departments from the construction, manufacturing, banking, pharma, chemical/petrochemical, automotive, telecom, retail and hospitality industry.

Session Themes

- Streamlining Procurement Processes for Greater Efficiency
- Newer procurement approaches like Hybrid Annuity, QCBS and Rated Criteria
- Supplier Engagement and Collaboration
- Integrating Sustainability into Procurement Strategies
- Leveraging Technology to maximize impact of Procurement

Registration Fees

**For National Delegates :
INR 5000+18% GST**

**For Foreign Delegates :
USD 200**





Global Procurement Summit 2025

Case Study Competition

◆◆ About Case Study Competition

AIMA India Case Research Centre (ICRC), body established with focus on developing & publishing industry based, India focused researched case, announces case study competition as a part of GPS 2025.

The case study competition is a motivating, stimulating and exciting competition where

individuals and teams from institutions, businesses, public sector units (PSUs) and government departments will have the opportunity to learn from and compete against teams from other participating entities in a setting that fosters collaborative thinking, competition, and creative problem solving.

◆◆ Eligibility

The case study contest is open for any individual/ research scholar/ consultant/ firm/company/organisation/ institution that has innovated in the area of procurement, contract management and supply chain and in the below mentioned categories in the last three years. Organisations/Institutions can nominate more than one case study in one category and can also nominate across categories. These case studies could be submitted by public procurers as well as private sector suppliers while implementing a public contract.

◆◆ Categories for case presentation:

- ◆ Streamlining Procurement Processes for Greater Efficiency
- ◆ Newer procurement approaches like Hybrid Annuity, QCBS and Rated Criteria
- ◆ Supplier Engagement and Collaboration
- ◆ Integrating Sustainability into Procurement Strategies
- ◆ Leveraging Technology to maximize impact of Procurement
- ◆ Government initiatives on economic development & Procurement
- ◆ Boosting national Economy through MSME and local value in the public Procurement
- ◆ Green Public Procurement
- ◆ Any other related area

How to Participate

Step 1: Submission of Consent Form: Interested research scholars/ individuals/ firm/company/organisation/ institution to email the duly filled consent form to AIMA at sjames@aima.in cc to gps@aima.in

Step 2: Submission of Case Study and PPT and GPS registration fee : The case study (in soft) along with registration fee of GPS 2025 to be sent to AIMA latest by 10th January 2025.

Step 3: Confirm Participation for the Jury Presentation: The shortlisted research scholar/ individual/firm/company/organisation/ institution shall be informed via email about their being shortlisted for the next level Case Study Presentation date and time slots. Participants must confirm their participation via email along with the complete details of presenters.

Step 4: Award Ceremony and Presentations: The winners shall awarded in the Award Ceremony in GPS 2025 scheduled on 10 to 11 February 2025 at, New Delhi.

Note: The submitted case studies can be published at AIMA India Case Research Centre (ICRC). ICRC offers an option to publish and distribute these case studies across the globe in leading B Schools and Training organization. This will give great visibility and branding opportunity.

◆◆ Important Dates

Screening and Suggestions on Cases	20th December 2024
Submission of Case with PPT	10th January 2025
Presentation and Evaluation of Cases	24th January 2025
Announcement of Results	10th - 11th February 2025

◆◆ Evaluation Parameters

- ◆ Uniqueness of Procurement Process
- ◆ Impact of Procurement
- ◆ Scale and sustainability

◆◆ Post completion: Support & Publication opportunity

The submitted case studies can be published at AIMA India Case Research Centre (ICRC). ICRC offers an option to publish and distribute these case studies across the globe in leading B School and Training organization. This will give great visibility and branding opportunity.

The review team will provide written feedback, comments, & recommendations for enhancing the draft case. Participants will have a chance to revise and redefine the content based on the suggestions. The AIMA case center's editorial board will conduct final review before accepting the case for publication and distribution.

◆◆ Awards & Recognition

- ◆ Best case presenter award.
- ◆ An Award and Certificate of Merit will be presented to the top presenter.
- ◆ All authors of the case will receive Certificate of Participation.
- ◆ The Case & Author to be featured on Case Centre Linked IN page & ICRC portal.

◆◆ About AIMA

The All India Management Association (AIMA) is the Voice of India's Leaders and Managers, and the apex body for management in India with over 38000 members and close to 6000 corporate / institutional members through 68 Local Management Associations affiliated to it. AIMA was formed over 60 years ago and is a non-lobbying, not for profit organization. It works closely with industry, Government, academia and students, to further the cause of the management profession in India; and is represented on a number of policy making bodies of the Government of India and national associations. AIMA offers various services in the areas of testing, distance education, skill development & training, research, publications, executive education and management development program – both in the physical and virtual mode. In addition, AIMA brings to the Indian managers, the best management practices and techniques through numerous foreign collaborations with professional bodies and institutions.

For further details, please contact:

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